

I love my job. It's my calling – what I was meant to do – and I wouldn't be anywhere else. Still, as with any work, there is stress: when we seem to run up against barrier after barrier, when relationships falter, when the goals feel too big and the need too great. On these days, I get in my car and head to one of our partner schools, hug the necks of the dedicated staff members, work alongside our incredible volunteers and kneel beside a sweet young girl or boy as she whispers her dreams to me or he beams with pride over his new pair of shoes. I am recharged, filled with hope again and ready to take on mountains so that we can be there for every child who needs us.

We don't serve because we expect anything in return, but it always happens – we set out to encourage others and our spirits are lifted. A confident smile on a child wearing a proper uniform who sees herself in a new light; a dance in his step in shoes that fit; a book held closely to the heart by its proud owner; wonder in eyes seeing the world clearly for the first time through new eyeglasses...there is nothing more enriching to the soul. It's in these moments that we know why we are here.

Our work with impoverished students in St. Louis city and North County also is a constant remind-

# DEAR FRIEND OF LITTLE BIT

## -WE SET OUT TO ENCOURAGE OTHERS AND OUR SPIRITS ARE LIFTED.

er of how very blessed we are. Occasional stress is no comparison to the challenges and crises some of our children face on a daily basis, the cumulative effect researchers now refer to as "toxic stress," which can impact a child's health and welfare for years to come. We can't break down barriers to learning without acknowledging the emotional factors that may drive a student to distraction and lead to behavioral issues. That's why in the last school year we piloted a new behavioral health program, *The Sunshine Box*, at two schools, providing some 900 hours of psycho educational workshops and therapy intervention to elementary age students. With appropriate funding, we hope to expand *The* Sunshine Box in our schools, many of which are not equipped to handle mental health, through a collaborative with local, nonprofit behavioral health providers.

Collaborations have become an integral part of our strategy and, when done right, are a win all around. Through our integrated delivery model within the walls of St. Louis schools, we enable other providers to expand their reach with student populations, and through their areas of expertise, we provide students access to services they might never have. For example, in our third year implementing *Sunny's Closet* in cooperation with Operation Food Search, we provided nearly 30.000 meals to students who would otherwise

go without. *Sunny's Closet* and *The Sunshine Box* are two parts of a "circle of care" we have developed to cover the fundamental needs of the whole child – head to toe, heart and soul – so that education can be the primary focus of the student and school community.

In this annual report, you'll see a snapshot of our programs and services delivered throughout the year to 5,000 students in 17 area schools, as well as recognition of our extraordinary donors and partners, who have allowed us to take on 1,000 additional students in three new schools this coming fall, including our first in the Riverview Gardens School District. I hope that what also comes through in the words and images are the connections of the heart that the people of The Little Bit Foundation have created with each other, with the unsung educators in our poorest communities, with the beautiful children we serve...and the inescapable nourishment of the soul that results from touching a life.

From my heart, thank you,

Rosemary Hanley

Executive Director & Co-Founder

Hosemary Janler





Overwhelmed. It's a feeling that is visible on the face of Sonya Murray when she speaks about her days as principal of Confluence Academy-Old North both before and after her school's partnership with Little Bit began. Only now her tears are full of joy and thankfulness.

Located in historic Old North St. Louis, Confluence Academy, a public charter school, is the academic home of 850 Kindergarten through 8th grade students. As the neighborhood undergoes a long-term restoration project, it continues to deal with extreme poverty. According to recent data, 37% of children located within Old North are living below the federal poverty level. Dr. Murray, an educator of 18 years, describes her school as "urban in every way," with 98% of students in the free and reduced lunch program, 68 of her families living on the streets and violence touching her student population nearly every week. "One week during this past school year, every situation in the local news had a direct impact on my students," she says. "I had students whose mother or father had

been murdered, yet they showed up at school the next day, I believe, because they feel safe and supported here."

Still, before The Little Bit Foundation, Dr. Murray says this safe haven struggled to address the countless needs of students so that learning could take place. "Many of the students had never seen a dentist; they needed eyeglasses; their shoes were too tight; they'd come to school hungry. My staff and I would purchase clean clothes, coats, school supplies – anything that was keeping a student from coming to school or focusing in class – but it was all becoming too much. That's where an angel found us...at the end of our rope."

It was the winter of 2013 when Dr. Murray was introduced to Little Bit. After two meetings, the Little Bit team arrived at the school, "on probably the coldest day of the year," says Dr. Murray, armed with hats and gloves for all 850 students and emergency food kits for a family of five children that had just been displaced by

a house fire. A formal partnership was reached and the organization began weekly visits to Confluence that fall.

Since then, the school has experienced marked improvement in student attendance, performance and engagement. "Our students are typical, happy and energetic kids, but many of them carry the weight of the world on their shoulders. I have seen students smiling who never did before. I have seen students take leadership responsibilities who never did before," says Dr. Murray.

In the past two years, Confluence students have been provided thousands of uniforms, books and meals; every student who needs a coat or pair of shoes has received one; health screenings and eye exams have been performed by clinical professionals who fitted 30 students with eyeglasses, and Little Bit volunteers have been a steady, caring presence. The Kindergarten class has taken full advantage of the Little Bit *Books and Buddies* program, reading to their "buddies"

constantly. As a result, 98% of them are entering first grade reading at grade level – a first for the school – according to the school's most recent DIBELS (Dynamic Indicators of Basic Early Literacy Skills) assessment. "We had to test them twice; we couldn't believe it!" says Dr. Murray. And, she says, the school's Missouri annual performance rating increased from 75% in 2013 to 82.9% in 2014, "thanks to Little Bit's incredible support and my amazing teachers."

Next on Dr. Murray's wish list is mental health intervention for the myriad of emotional needs she sees, which Little Bit is working to fulfill soon in cooperation with the University of Missouri, a Confluence Charter Schools sponsor. "I remind my students daily that they are greater than the situations they face," she says. "Little Bit has met every need head on and allowed us to reach greater heights...our students are so lucky."





## **HEAD TO TOE**

Provides new shoes, socks and underwear; proper school uniforms and emergency clothing



PROGRAMS SUPPORTING

COMFORT, DIGNITY & SELF-ESTEEM

## **BUNDLE UP**

Safeguards students from the cold with heavy coats, hats, gloves and scarves



## **BUSY BODIES**

Instructs students in proper hygiene and provides personal care items, such as soap, washcloths and lotion\*

Delta Dental Health Theatre provides interactive dental health education and a dental starter kit with toothbrush and toothpaste for each student

Our programs, services and one-on-one student interactions are designed to nourish every area of childhood development – physical, emotional and mental – and provide a consistent, caring presence in lives of perpetual need and change.

## PROGRAMS SUPPORTING

## **HEALTH & WELLBEING**



## SUNNY'S CLOSET

Through an affiliation with Operation Food Search, provides emergency food kits for students with an immediate need for food after the school day



## HEALTHY KIDS, BETTER LEARNERS

Screens students for medical, dental or vision concerns and delivers wellness education, in cooperation with the Institute for Family Medicine

ONE OUT OF EVERY SIX INDIVIDUALS

IN THE ST. LOUIS REGION

STRUGGLES WITH HUNGER



## EYES ON LEARNING

Delivers comprehensive vision exams and fits students with eyeglasses on site



## THE SUNSHINE BOX

Supports mental health through psychoeducational classes and group workshops, therapy intervention and training for school personnel in identifying students in crisis

A CHILD BORN IN THE JEFF-VANDER-LOU
NEIGHBORHOOD CAN EXPECT TO LIVE IS FEWER
YEARS THAN A CHILD BORN IN CLAYTON

## PROGRAMS SUPPORTING

## LITERACY & CLASSROOM READINESS



## 1-2-3 READ!

Hosts one book fair each semester at every school, during which students can select two age appropriate books to add to or start a personal book collection



## **BOOKS & BUDDIES**

each Pairs beginner books hool, with "buddies" for Pre-K through 2nd grade students to bring a level of comfort for early readers



## **STEM**

Promotes interest in STEM studies through distribution of STEMfocused books and handson demonstrations by the Saint Louis Science Center



## **GET IN GEAR**

Equips students with backpacks filled with essential school supplies

173,000 CHILDREN IN THE GREATER ST. LOUIS
REGION ARE LIVING IN POVERTY,
MEANING THEY LACK BASIC ITEMS

IN LOW INCOME NEIGHBORHOODS,
THE BOOK TO CHILD RATIO IS 1:300 COMPARED
TO 13:1 IN MIDDLE INCOME NEIGHBORHOODS

\*Data provided by Operation Food Search, Washington and Saint Louis Universities



What is trust? For some, it's a conclusion reached by logical reasoning. For the rest, however, trust is a willingness to be vulnerable to another based on an emotion we feel deep in our gut. The Little Bit Thursday morning volunteer team at Clay Elementary has a level of trust with each other and the students they serve that's built on mutual respect, familiarity and a sincere desire to be there.

"I describe it as like an old married couple – or trio in our case – who tease each other but also know one another very well and when to step in to offer support in working with a child who may need extra attention," says Susan Gausnell. "I knew when I met these two ladies and saw them in action that I had to be on this team," says Al Hinch, with pride in his eyes when he talks about the times his cohorts have gone "above and beyond."

Hinch, who saw a segment about Little Bit on the news and reached out about volunteering, is the "rookie" of the group, finishing up his second year at Clay in May. A retired nurse and longtime "Big Brother," he also assists with the student intake process during Healthy Kids, Better Learners health screenings and helps out with book fairs at Little Bit sponsored schools. Gausnell, a retired insurance agent, has spent the last four years working as a school rep at Clay and also serves as volunteer liaison on The Little Bit Foundation Board of Directors. Maureen Bahn is a long-term investor, so to speak, volunteering for Little Bit in nearly every capacity since its beginning in 2001. But her work at Clay has been the most rewarding, she says, choking back tears in describing the children she carries with her always. "The summer break is so hard, because I'm always thinking about them and wondering how they're doing," says Bahn.

Hinch confirms this heartfelt concern with a story of when Bahn interceded for a close-knit family of seven children and a single mother who were in extreme poverty. "I couldn't believe I was in the United States of America; they needed literally everything," Bahn says, clarifying, "except for love – it was clear that they really loved each other." She says the mother eventually relocated her family to Springfield, MO to stay with relatives.

To say the three have formed a special bond with the 250 Preschool through 5th grade students at Clay Elementary is a bit of an understatement. "If I could scoop them all up and make them my own, I would," says Gausnell. "They know us and we know them. I can tell when one is having a particularly hard day – it's written on their face – but after we've spent some time together and they try on their new uniform or pair of shoes, they leave with the brightest smile."

## "WE DEFINITELY GET BACK MORE THAN WE GIVE"

In addition to bringing some help and happiness into their lives, Hinch believes they are able to serve as role models and plant a little resilience. "I think the children trust us when we tell them that anything is possible...and that hope can grow."

At the end of the year the feeling of gratitude is palpable, according to Gausnell, with students doling out hugs to each of them, especially the 5th graders moving on to a new school. But, she says, "we definitely get back more than we give," which her team seconds with a resounding "Yes!"



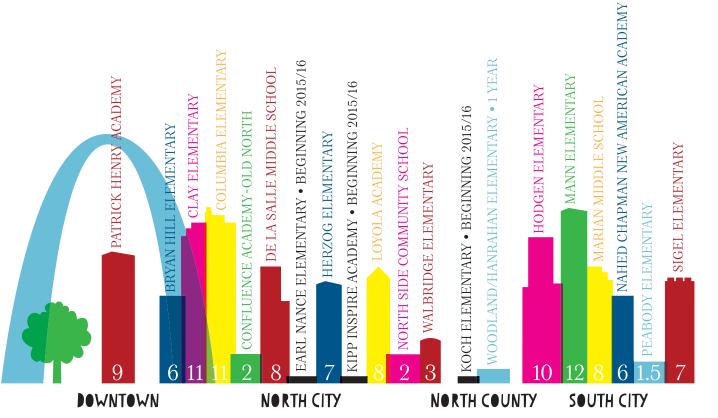
## TOUCHING HEARTS

## LITTLE BIT VOLUNTEER OPPORTUNITIES

- Become part of a school community by serving as a Little Bit school representative, with weekly visits to deliver needed items for individual students
- Work in the Little Bit distribution center, counting and sorting items, assembling kits and filling student orders
- Help organize and assist students during book fairs at each Little Bit school
- Assist with health screenings at schools, including checking in students and spending one-on-one time with them as they wait
- Organize a product drive among friends and associates to secure the most requested items
- Serve on a Little Bit event planning committee



## MAKING AN IMPACT



Little Bit is part of our team, able to motivate children to come to school, focus and learn. Students are proud and walk tall when they receive their new uniforms, shoes or anything from Little Bit.

SARAH BRISCOE, PRINCIPAL BRYAN HILL ELEMENTARY

Confluence increased from a 75% performance rating to 83%, as we were able to bring a number of below proficient students to proficient, with Little Bit's help.

SONYA MURRAY, PRINCIPAL CONFLUENCE ACADEMY-OLD NORTH

I can take a fifth grader reading at first grade level to reading at a third grade level, but if they can't read the smaller print, we can't move them any further. The children receiving eyeglasses are saying it, 'I can see the words better now.'

STELLA ERONDU, PRINCIPAL NORTH SIDE COMMUNITY SCHOOL We recorded our highest attendance rate on the coldest day of the school year because of Little Bit.

**COLUMBIA ELEMENTARY** 

Attendance overall has been impacted, especially through the provision of coats.

DONNIE HARRIS, DIRECTOR NAHED CHAPMAN NEW AMERICAN ACADEMY

98% of our Kindergartners are reading on grade level, which has never happened before. We really believe the Books and Buddies program has greatly improved their motivation and fluency in reading.

SONYA MURRAY, PRINCIPAL CONFLUENCE ACADEMY-OLD NORTH

LITTLE BIT SCHOOL PARTNERSHIPS

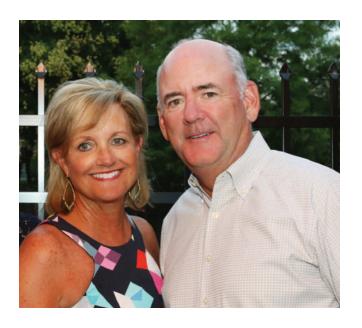
Years serving the St. Louis region

## THE LITTLE BIT BIG HEART AWARD

The Big Heart Award honors Little Bit supporters who have demonstrated their passion for the organization through exceptionally generous gifts of their time, talents and resources.







## **SUZIE & J ANDREWS**

In the beginning, it was collecting coats and creating the first business plan. Today, it's engagement with the most influential business leaders in St. Louis on behalf of Little Bit. Suzie and J Andrews have been true friends of The Little Bit Foundation – honest, loyal and there in significant ways – from day one. "Every event, every initiative, every step along the way, they've been with us. We simply would not be who we are without them," says Little Bit Executive Director and Co-Founder Rosemary Hanley. Lending her entrepreneurial spirit and business know-how, Suzie, President and CEO of St. Louis based Stark and Associates, Sandler Training, has helped Little Bit turn dreams into reality through strategic development, professional coaching and countless connections. Early on, she introduced Little Bit to the United Way, who assisted the organization in designing a distribution model that has set it apart and is sought out by school systems and other nonprofits wishing to collaborate. "Little Bit is not concerned about ownership of services, but in building a community that gets behind our children's academic success," says Suzie. Suzie also has served as President of The Little Bit Foundation Board of Directors and now leads the Board's efforts in securing corporate partnerships.

## **BOB & CASEY O'BRIEN**

"Little Bit is an example of how ordinary people can do great things," says Bob O'Brien, founder of O'Brien Capital. Yes, and with extraordinary people such as Bob and Casey O'Brien, the sky is the limit. In 2006, Bob saw the potential of the Little Bit vision and helped the group obtain its 501(c)(3) status. From there, he led the formation of a Board of Directors, serving as its first Chair, helped develop an organizational structure and operating system, identified ways for Little Bit to increase its purchasing power along with a pipeline of in-kind donations, and even hosted the first fundraising event. "He really guided us through everything we needed to do to run Little Bit as a business, and at the same time, became one of our largest, most committed investors," says Rosemary Hanley. More recently, the O'Briens donated iPads to run Little Bit's new remote order entry system at each of its schools. "Little Bit can do more with a little than any organization I've seen. Identify the basic needs of a child and pull together the resources to address them, so that the child can focus on his or her education; it's a simple but impactful concept," says Bob.

13,534
PAIRS OF SOCKS
& UNDERWEAR

\$1,316 ITEMS DELIVERED

28,485 MEALS 5 STUDENTS SERVED

2014-2015 SCHOOL YEAR

298 MEDICAL REFERRALS

4,280 students received health education

4,808 volunteer hours



seventeen sponsored schools

842 students provided dental education 30,844 BOOKS

31 BOOK FAIRS

900
hours mental health
intervention

8,181
ORDERS FILLED

602
HEALTH SCREENINGS

NINETY-NINE CLASSROOMS RECEIVED BOOKS & BUDDIES

students engaged in STEM learning

**\$7** EYE EXAMS

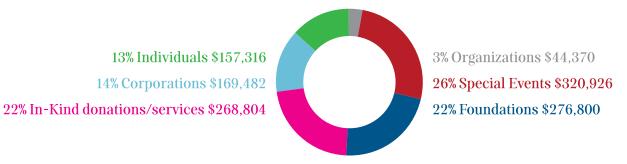
65 PAIRS OF EYEGLASSES 9,699
uniform shirts & pants

FISCAL YEAR 2015 JULY 1, 2014 — JUNE 30, 2015

932 TOTAL DONORS \$1,237,698
TOTAL AMOUNT DONATED

**1,378**TOTAL GIFTS

**SOURCE OF GIFTS** 

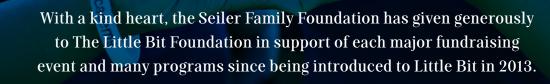


ALLOCATION OF FUNDS





THANK YOU DONORS





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Anonymous Foundation #2

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The Emerson Charitable Trust

**Express Scripts Foundation** 

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Two Men and a Truck



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Saint Louis Science Center

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Two Men and a Truck



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Mr. & Mrs. Ron Yates



Michael and Allison Amann discovered The Little Bit Foundation at a Music Trivia event in 2012 and have since been the truest examples of passionate supporters. Michael serves on the Little Bit Board of Directors and the couple has co-chaired the Join the Journey gala since 2013.

## SILVER (\$500 - \$999)

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